Enabling Business success
for
Dealer Management System (DMS)

By
Kabeer Consulting Inc

Dilip   dilip@kabeerconsulting.com / 973 885 7245 (US)

Background

Dilip is **President** of Kabeer Consulting Inc , and Kabeer InfoTech Systems India Pvt Ltd.

Dilip was an **Associate Partner at IBM** in the USA. Also worked as **Sr Director with Accenture and Capegmini in USA.**

He has total of 16 years of experience in SAP implementation across the globe.

Dilip is a **Professor** at Indiana University of Pennsylvania (IUP) for MBA.

He is Chairman of IT panel for MSME appointed by Govt of India.

He has been visiting faculty to various universities across the globe like Massachusetts Institute of Technologies (MIT), Rutgers's University, North Eastern, Indiana university in Pennsylvania (IUP) and many Indian Universities.

He is written several papers on Supply chain Management topics and provided business process improvement consulting to more then 400 clients across globe.

Dilip holds a Bachelors of degree in Mechanical Engineering.

SAP Platinum level Expertise

Functional/Technical Knowledge:

- SAP AFS
- Sales & Distribution
- Material Management
- Logistics Execution
- SAP CRM
- SAP GTS
- SAP CS

Industry Experience:

- Apparel & Footwear
- Pharmaceutical
- Consumer Packaged
- Chemicals
- Medical Devices
- Telecommunication
- Electronics products
- Industrial Products
- Whole Sales

Selected Relevant SAP Experience

Selected clients served as SAP implementer

- Reebok / Adidas : USA
- Johnson & Johnson (JNJ)
- Bose Corp : USA
- Kellogg's : USA / Mexico / Brazil
- Lucent Technologies: USA
- Colgate Palmolive : Russia , Poland
- Clorox : USA
- Stanley Works : USA & Canada
- Degussa Chemicals : USA & Germany
- Southern wine Sprits of America : USA
- Waukesha Electrical
- Bhartia Cutler Hammer : India
- Samsung India : India
- CDAC India

Selected Clients served as Knowledge provider (Trainer / Thought leadership)

- KANBAN
- Total quality Management (TQM)
- Total Preventive maintenance (TPM),
- Just in Time (JIT)
- Six Sigma
- Statistical process control (SPC)
- ISO 9001/9002

Kabeer : An Introduction

Overview

Driven by innovation, Kabeer Consulting, a US based renowned consulting company. Kabeer specializes in offering SAP based Consulting Services. Our focus is on delivering excellent business value and Return on Investment (ROI) by implementing the optimal SAP based solutions with best implementation methodology utilizing the leading business practices.

Kabeer is a professionally managed software service / development house focused on developing world class solutions in enterprise business applications areas. With dynamic young professionals having a combined experience of over 25 years in the overseas & Indian IT industry

In India, Kabeer Infotech is focused on providing Business Consulting , licensing & Implementation services for SAP

Our Team & Focus

Kabeer is having more then 200 resources across the world with a full set of complementary skills to complete a task or project.

Team members

- Operate with a high degree of interdependence
- Accountable for the collective performance
- Work toward a common goal

Our Services

Technology	Enterprise Implementation	ERP Application support	World class Staffing Services
Training	Corporate Training / Training content development & delivery		
Consulting	Transformation Consulting	Customer Relationship Management	Supply Chain Management	Finance Transformation

SAP Focus

Dedicated SAP & Consulting resources world wide

Global Delivery

Employees in USA, India ,Bangladesh , Nigeria, Cameroon Kenya , Malaysia, Philippines , Vietnam Argentina , China, Dubai & other countries.

The purpose of this Dealer Management System Web Application
is to record the Dealer Activity as well the secondary sales recording. Dealer
Management System will be used to track and helps to dealers of a
company. DMS will be a centralized application that captures sales and
inventory information to facilitate better inventory management and provide
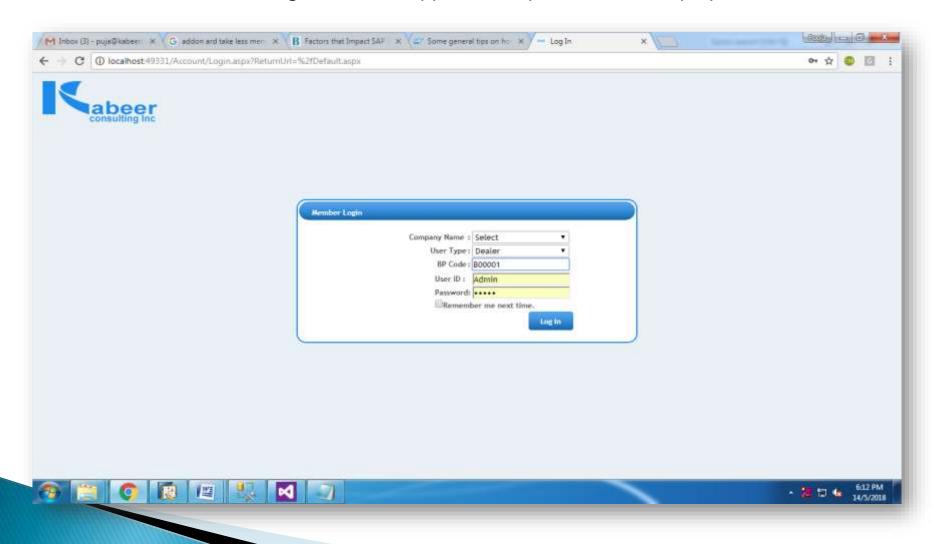visibility on dealer operations.

Login Page

Login Page
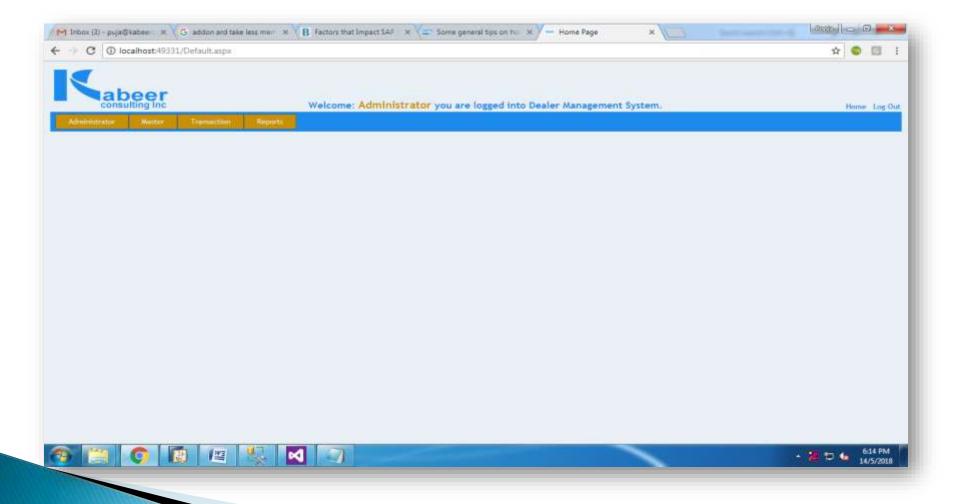
This screen will be used to login into DMS application by dealers and employee.

Home page

This screen is home screen, once you get logged in the DMS this screen will appear.

User Master

User Master

This screen is for creation of the users like employee user and dealer user.

Change Password

Change Password

This screen is for change password for the existing users.

Reset Password

Reset Password

This screen is used to Reset and create new password for the existing users.

Assign Permission

This screen is for Assigning permissions to the different users for different screens.

Alert Configuration

This screen is for the definition of alerts to the different users for different transaction.

Company Master

Company Master

This screen is for the registration of company/database which is existing in SAP.

Sales Person

This screen is for defining the sales person and linking of the sales person.

Warehouse

This screen is for setting up of different Warehouses according to the Business partners.

Item Registration

Item Registration

This screen is for registering multiple items from item master to a particular Business Partner.

Item Master

Item Master

This screen is used for setting up Item master data by selecting a Business Partner and entering Price manually.

Tax Category

This screen is used for setting up different Tax category in the Dealer Management System.

Tax Master

This screen is used for setting up Tax category and Tax data for a particular Business Partner.

Tax Code Master

Tax Code Master

This screen is used for setting up different Tax code in the Dealer Management System.

Payment Term Master

Payment term master

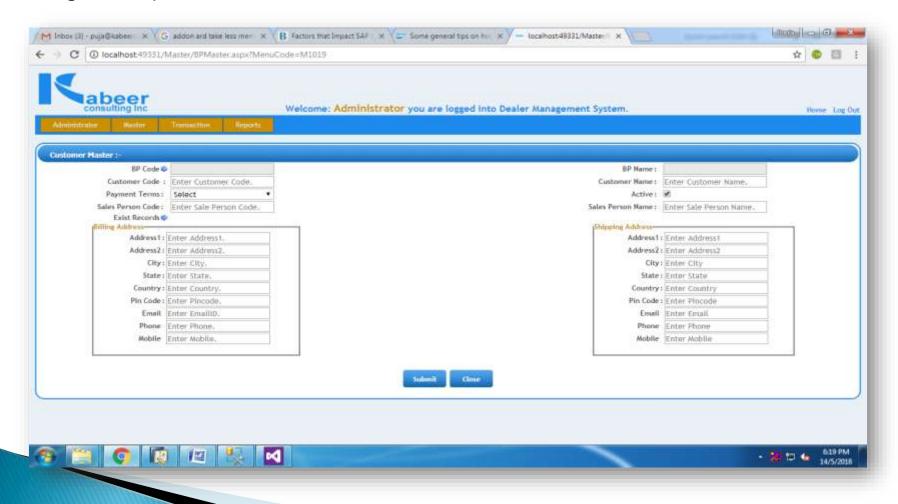This screen is used for setting up Payment term data for a selected Business Partner.

Business Partner Master

Business Partner Master

This screen is used for setting up End buyers/Business Partner Master data in Dealer Management System.

Purchase Order

Purchase Order

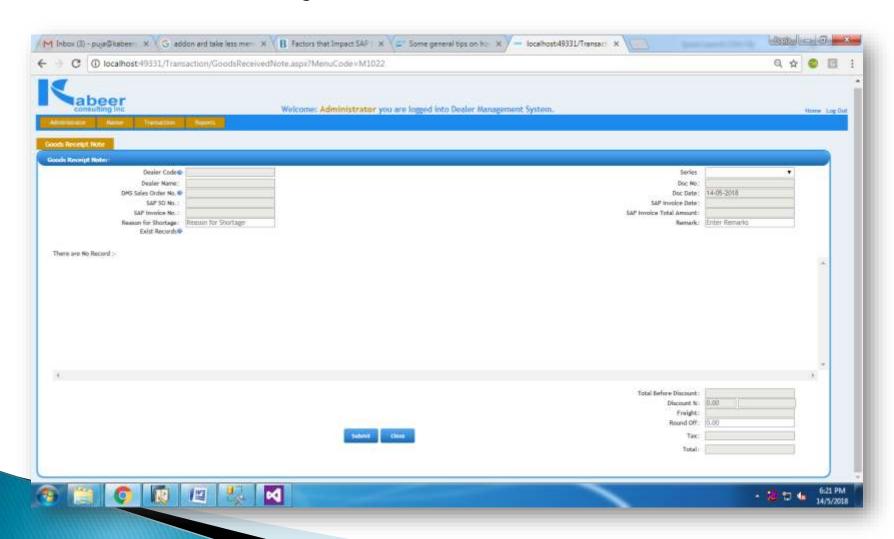This screen is used for creating a Purchase Order for a selected Business Partner in DMS.

Goods Received Note

Goods Received Note

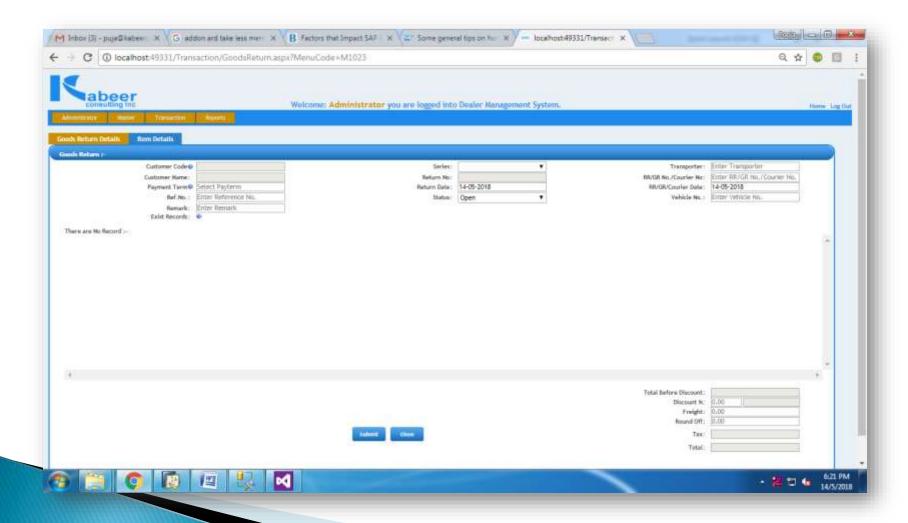This screen is used for creating Goods Received Note for a selected Dealer in DMS.

Goods Return

Goods Return

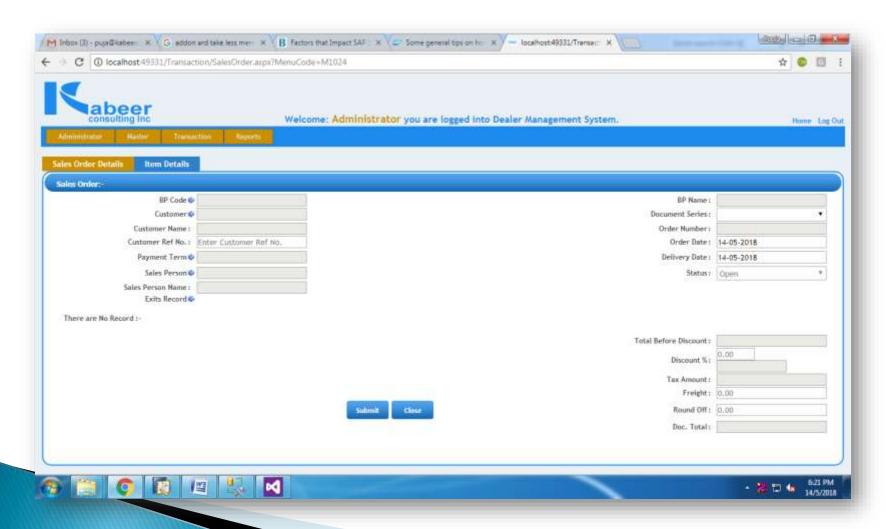This screen is used for creating Goods Return for the selected customer in DMS.

Sales Order

Sales Order

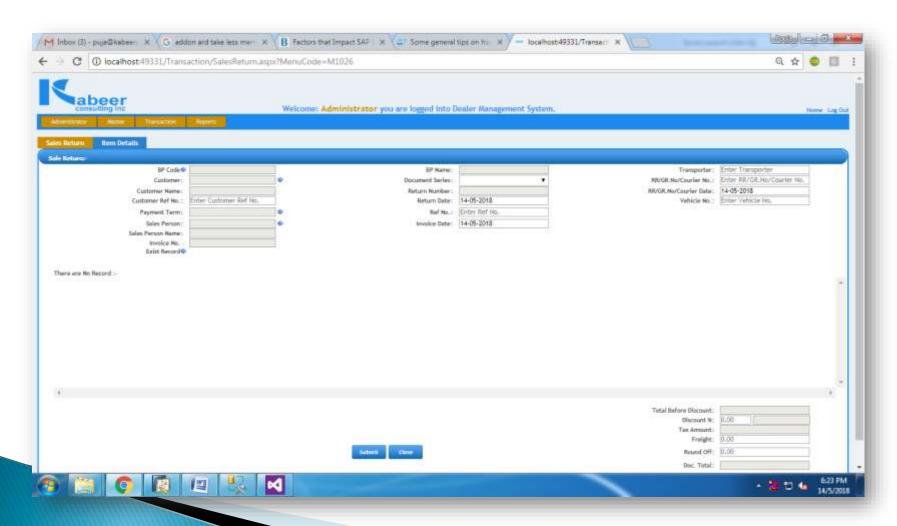This screen is used for creating a Sales Order for a selected Business Partner in DMS.

Sales Return

This screen is used for creating Sales Return for selected Business Partner in DMS.

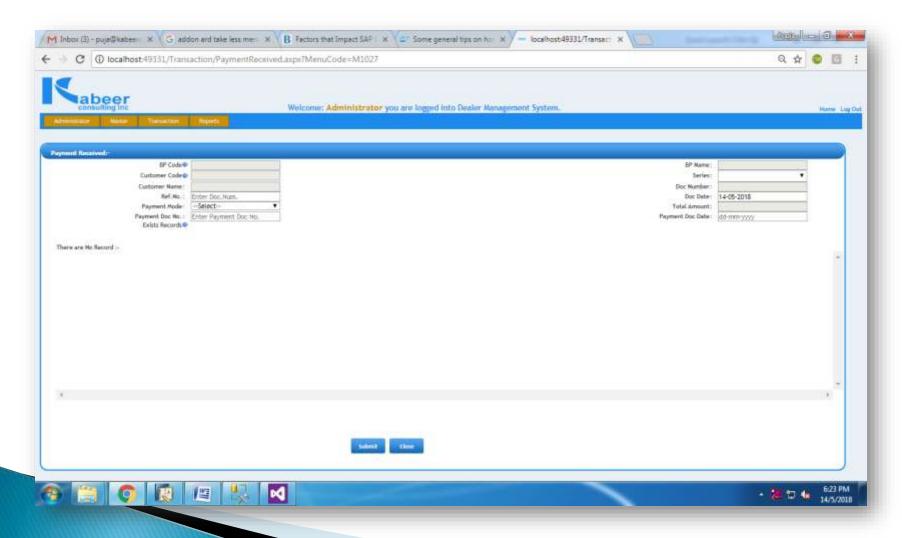# Payment Received

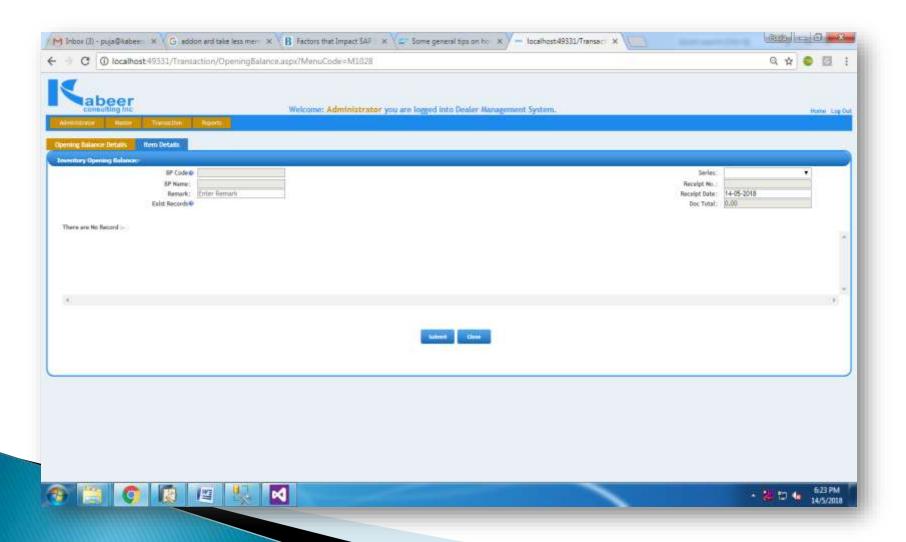This screen is used for tracking Payment Received record by a Business Partner in DMS.

Opening Balance

This screen is used for tracking of Opening Balance for a particular Business Partner in DMS.
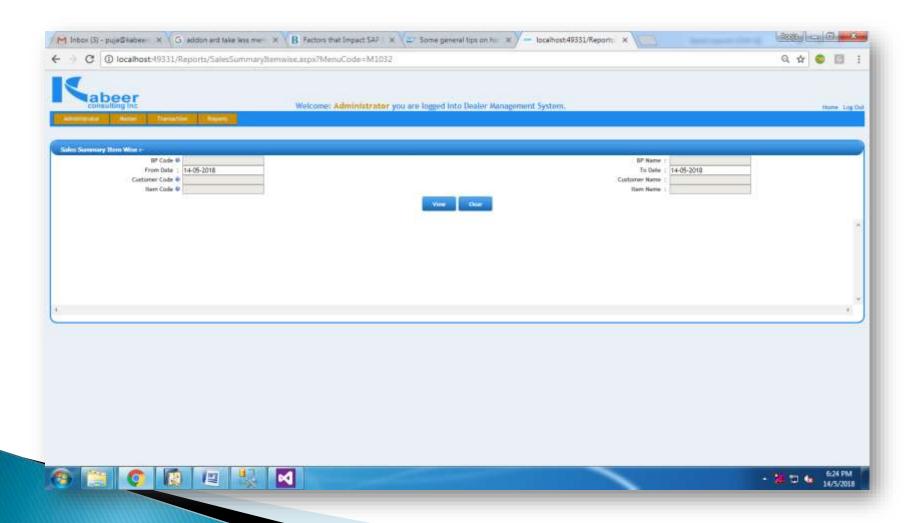
Sales Summary Item Wise Report

Sales Summary Item Wise Report

This screen is used for Sales summary item wise Report for a selected Business Partner in DMS
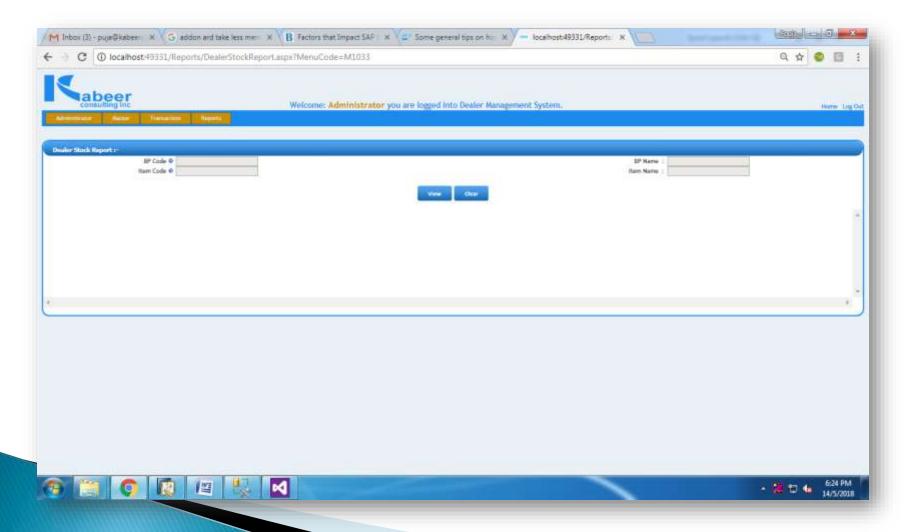
Dealer Stock Report

This screen is used for Dealer Stock Report a selected Business Partner in DMS.

Thank You