Enabling Business success
for
Meat Industries

By
Kabeer Consulting Inc

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Background

Dilip is **President** of Kabeer Consulting Inc , and Kabeer InfoTech Systems India Pvt Ltd.

Dilip was an **Associate Partner at IBM** in the USA. Also worked as **Sr Director with Accenture and Capegmini in USA.**

He has total of 16 years of experience in SAP implementation across the globe.

Dilip is a **Professor** at Indiana University of Pennsylvania (IUP) for MBA.

He is Chairman of IT panel for MSME appointed by Govt of India.

He has been visiting faculty to various universities across the globe like Massachusetts Institute of Technologies (MIT), Rutgers's University, North Eastern, Indiana university in Pennsylvania (IUP) and many Indian Universities.

He is written several papers on Supply chain Management topics and provided business process improvement consulting to more then 400 clients across globe.

Dilip holds a Bachelors of degree in Mechanical Engineering.

SAP Platinum level Expertise

Functional/Technical Knowledge:

- SAP AFS
- Sales & Distribution
- Material Management
- Logistics Execution
- SAP CRM
- SAP GTS
- SAP CS

Industry Experience:

- Apparel & Footwear
- Pharmaceutical
- Consumer Packaged
- Chemicals
- Medical Devices
- Telecommunication
- Electronics products
- Industrial Products
- Whole Sales

Selected Relevant SAP Experience

Selected clients served as SAP implementer

- Reebok / Adidas : USA
- Johnson & Johnson (JNJ)
- Bose Corp : USA
- Kellogg's : USA / Mexico / Brazil
- Lucent Technologies: USA
- Colgate Palmolive : Russia , Poland
- Clorox : USA
- Stanley Works : USA & Canada
- Degussa Chemicals : USA & Germany
- Southern wine Sprits of America : USA
- Waukesha Electrical
- Bhartia Cutler Hammer : India
- Samsung India : India
- CDAC India

Selected Clients served as Knowledge provider (Trainer / Thought leadership)

- KANBAN
- Total quality Management (TQM)
- Total Preventive maintenance (TPM),
- Just in Time (JIT)
- Six Sigma
- Statistical process control (SPC)
- ISO 9001/9002

Kabeer : An Introduction

Overview

Driven by innovation, Kabeer Consulting, a US based renowned consulting company. Kabeer specializes in offering SAP based Consulting Services. Our focus is on delivering excellent business value and Return on Investment (ROI) by implementing the optimal SAP based solutions with best implementation methodology utilizing the leading business practices.

Kabeer is a professionally managed software service / development house focused on developing world class solutions in enterprise business applications areas. With dynamic young professionals having a combined experience of over 25 years in the overseas & Indian IT industry

In India, Kabeer Infotech is focused on providing Business Consulting , licensing & Implementation services for SAP.

Our Team & Focus

Kabeer is having more then 200 resources across the world with a full set of complementary skills to complete a task or project.

Team members

- Operate with a high degree of interdependence
- Accountable for the collective performance
- Work toward a common goal

Our Services

| Technology	Enterprise Implementation	ERP Application support	World class Staffing Services
Training	Corporate Training / Training content development & delivery		
Consulting	Transformation Consulting	Customer Relationship Management	Supply Chain Management	Finance Transformation

SAP Focus

Dedicated SAP & Consulting resources world wide

Global Delivery

Employees in USA, India ,Bangladesh , Nigeria, Cameroon Kenya , Malaysia, Philippines , Vietnam Argentina , China, Dubai & other countries.
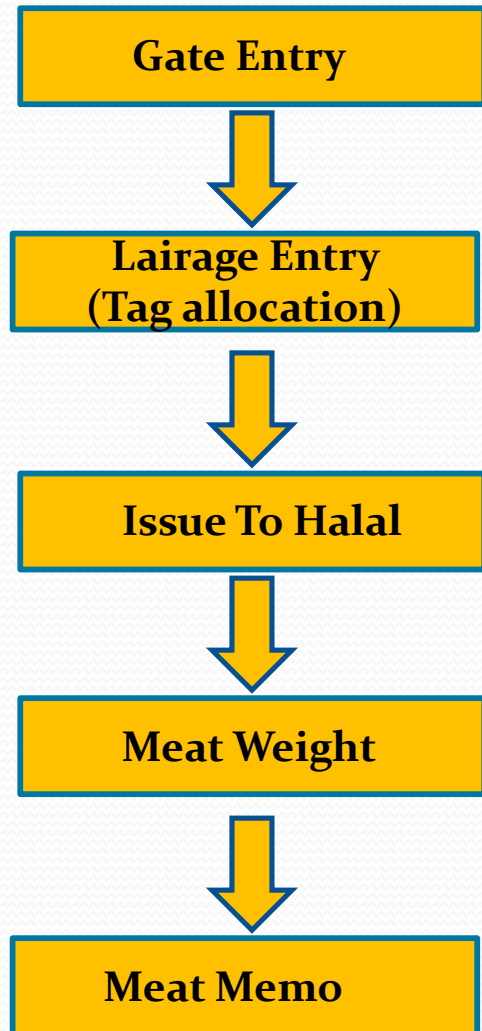
Gate Entry

Gate Entry for Live animal is the first entry screen for record the incoming animal details for the day according to supplier.
This entry form is optional, if user would not like to do the gate entry.

Lairage Entry (Tag allocation)

In this window, User allocate Tag No to arrived animal according to the supplier. This Tag is very important elements for further process. There is an Tag Master form where user can manage Tag Details

Issue To Halal

Use this window to issue the animal for Halal. Here user can issue any emergency animal for high priority. There is an option to manage without tag. Some times there will be no tag with the animal, then user can use with out tag remarks

Meat Weight

After a long slaughter process the carcass came to the weighing scale where that carcass will be weighted and if there is any observation found user can mark that.

Meat Memo

In this window, user can prepare a meat memo for suppliers. During preparation the meat memo, system will check all tag no which is assign in the lairage entry and every tag has been weighted or no, if not then system now allow to made Meat memo.

SAP Partner

Kabeer

| Gate Entry | Lairage Entry | Issue To Halal | Meat Weight | Meat Memo |

GATE ENTRY INWARD

DOCUMENT NO.	Primary	1617	1
BP CODE			
BP NAME			
WEIGH SCALE NO			

VEHICLE NUMBER	
NET WEIGHT (KGS.)	0.00
DATE	24/08/16
SIGNATURE	

INWARD RECORD

GROSS WEIGHT (KGS.)	0.00
VEHICLE IN DATE	24/08/16
VEHICLE IN TIME	1208

OUTWARD RECORD

TARE WEIGHT (KGS.)	0.00
VEHICLE OUT DATE	
VEHICLE OUT TIME	

#	Category	Description	Quantity	Slaughter	Hide Rejection Amount	Emergency Deduction	Rate Deduction
1				▼	▼	▼	▼

REMARKS

Add   Cancel

Animal Arrival & Slaughter Process

| Gate Entry | Lairage Entry | Issue To Halal | Mea Weight | Meat Memo |

LAIRAGE ENTRY

DOCUMENT NO.	Primary	1617	92
BP CODE	RJ		
BP NAME	RAJA KANPUR		
WEIGH SCALE NO	8221		
GRPO Status	OPEN		

GateEntry Doc No.	
VEHICLE NUMBER	UP73 A 4870
SIGNATURE	MSAG
Start Tag No.	5327
Date	09/08/16

#	Category	Description	Alloted Tag	Quantity	Slaughter	Hide Rejection Amount	Emergency Deduction	Rate Deduction
1	BB001	Big Bafflo	5305	1	Yes	No	No	No
2	BB001	Big Bafflo	5306	1	Yes	No	No	No
3	BB001	Big Bafflo	5307	1	Yes	No	No	No
4	BB001	Big Bafflo	5308	1	Yes	No	No	No
5	BB001	Big Bafflo	5309	1	Yes	No	No	No
6	BB001	Big Bafflo	5310	1	Yes	No	No	No
7	BB001	Big Bafflo	5311	1	Yes	No	No	No
8	BB001	Big Bafflo	5312	1	Yes	No	No	No
9	BB001	Big Bafflo	5313	1	Yes	No	No	No
10	BB001	Big Bafflo	5314	1	Yes	No	No	No
11	BB001	Big Bafflo	5315	1	Yes	No	No	No
12	BB001	Big Bafflo	5316	1	Yes	No	No	No
13	BB001	Big Bafflo	5317	1	Yes	No	No	No
14	BB001	Big Bafflo	5318	1	Yes	No	No	No
15	BB001	Big Bafflo	5319	1	Yes	No	No	No
16	BB001	Big Bafflo	5320	1	Yes	No	No	No
17	BB001	Big Bafflo	5321	1	Yes	No	No	No
18	BB001	Big Bafflo	5322	1	Yes	No	No	No

REMARKS

| Update | Cancel | Generate |

Animal Arrival & Slaughter Process

Gate Entry | **Laraige Entry** | **Issue To Halal** | **Meat Weight** | **Meat Memo**

Issue to Halal Entry

GENERAL INFORMATION

Document No.	Primary	1617	866	
Status	Open			

Date: 09/08/16

Starting Issue Serial No.: 866

ANIMAL TAG ENTRY

☐ Without Tag No.

Issue Serial No.	866
Tag No.	5156

Item Code	BB001
Category	Big Bafflo
Vechicle No	UP 67 T 3409

[OK]   [Cancel]   [Special Edit]

Animal Arrival & Slaughter Process

Gate Entry | **Laraige Entry** | **Issue To Halal** | **Meat Weight** | **Meat Memo**

Meat Weight

Issue No.	1

Series	Primary 1617	872
Date	24/08/16	
Vechicle No		

Tag No. [ ] **Item Code** [ ] **Item Name** [ ]

Hook Weight	0.000
Drip Loss	0.000
Meat Status	
Ded. Weight	0.000
Emg.Ded. Weight	0.000
Remarks	

SHOW

Weight 1 | **Weight 2**

Weighing Scale Value   **0.0**

First Weight   **0.000**

Second Weight   **0.000**

Net Weight   **0.000**

Cancel | **Special Edit** | **Add**

Meat Weight Integration with SAP

- After completion of Issue to Halal Process when carcass comes for weight scale the exact weight information would directly come to SAP through our integration interface.

- This would help in speed up the process by reducing manually inputs and eventually minimize the manual errors.

Animal Arrival & Slaughter Process

Gate Entry → **Laraige Entry** → **Issue To Halal** → **Meat Weight** → **Meat Memo**

Meat Memo

Field	Value
Vendor	RJ
Name	RAJA KANPUR
Contact Person	
Vendor Ref. No.	
Local Currency	

Field	Value
No. Store	981
Status	Open
Posting Date	09/08/16
Due Date	09/08/16
Document Date	09/08/16
Truck No.	
Tag No	4551 4556
Vehicle No.	UP67 T 8473

OK

Tabs: Contents | Logistics | Accounting | Tax | Attachments

Item/Service Type: Item

Summary Type: No Summary

#	Item No.	Item Description	First Wait	Second Wait	Quantity	Unit Price	Discount...	Total (LC)	Whse	Loc.	Slaughter	Hide Rejecti...	Emergency Deduction	Rate Deduction	Total Deduction	TAG NO	Catagory	Rejection	Su...
1	BB001	Big Bafflo	65.8	67	132.8	INR 141.00	0.00	INR 18,724.80	Chill	UNNAO	37				37	4551	125 UP	No	Norma
2	BB001	Big Bafflo	63.2	65.8	129	INR 141.00	0.00	INR 18,189.00	Chill	UNNAO	37				37	4552	125 UP	No	Norma
3	BB001	Big Bafflo	68.8	71.4	140.2	INR 141.00	0.00	INR 19,768.20	Chill	UNNAO	37				37	4553	125 UP	No	Norma
4	BB001	Big Bafflo	84	86.4	170.4	INR 141.00	0.00	INR 24,026.40	Chill	UNNAO	37				37	4554	170 UP	No	Norma
5	BB001	Big Bafflo	59.4	58.4	117.8	INR 141.00	0.00	INR 16,609.80	Chill	UNNAO	37				37	4555	95 UP	No	Norma
6	BB001	Big Bafflo	59.8	60.6	120.4	INR 141.00	0.00	INR 16,976.40	Chill	UNNAO	37				37	4556	95 UP	No	Norma

Field	Value
Buyer	-No Sales Employee-
Owner	
Total Quantity	810.80

Field	Value
Total Before Discount	INR 114,294.60
Discount %	
Freight	
Rounding	INR 0.40
Tax	
Total Payment Due	INR 114,295.00

Remarks

OK | **Cancel** | **Copy From** | **Copy To**

Process	Description
Chilling	After Meat Weight the Meat with bone would store in Chiller, for minimum 10 Hrs for chilling the meat for further process. This process is maintained through standard SAP process
De-Boning	De-boning process is the second production process. Chilled meat with bone carcass are transfer from Chiller to De-boning section. This process will take care by inventory transfer process. In this process one production will be held where meat with bone will be issue and Fresh meat and by-product (Fat & Bone) will be received.
Fresh Meat Segregation	According to the meat quality, the fresh meat will be segregate by different name. Fresh meat can be segregate by many types and that category will be shown during sale.
First Packing (Blast)	After segregation of fresh meat, that will be goes to packing division for first packing. This is the first packing of fresh meat according to sales order. After first packing the packed meat are driven to(**-80°C**) this process is called **Blast process**. Packing weight is manage from here.
Second Packing or Final Packing	Second packing is the last production process. In this process the first packed meat are bring from blast and then it goes to packing division for final packing with sticker and level for customer.

Blood, Offal, Slaughter Fat, Heads & Skin

During slaughter there are so many types of by-products are being produce. These by-products are further used as raw material like blood, heads, horns, Skin, Offal, fat, legs etc. These by-products are received in stock through standard SAP process

Bone and Fat

Bone and Fat are produce for slaughter and de-boning process. This bone and fat quantity are stored in SAP through standard received process.

Tallow Process

Tallow is one of the product, produces through some internal process, where fat and other ingredients are used for making Tallow. Fat and other by products are used as raw materials for tallow.

Poultry Feed Supplementary

Poultry feed supplementary is one other product which is produce through some by-product like bone and fat and other ingredients.
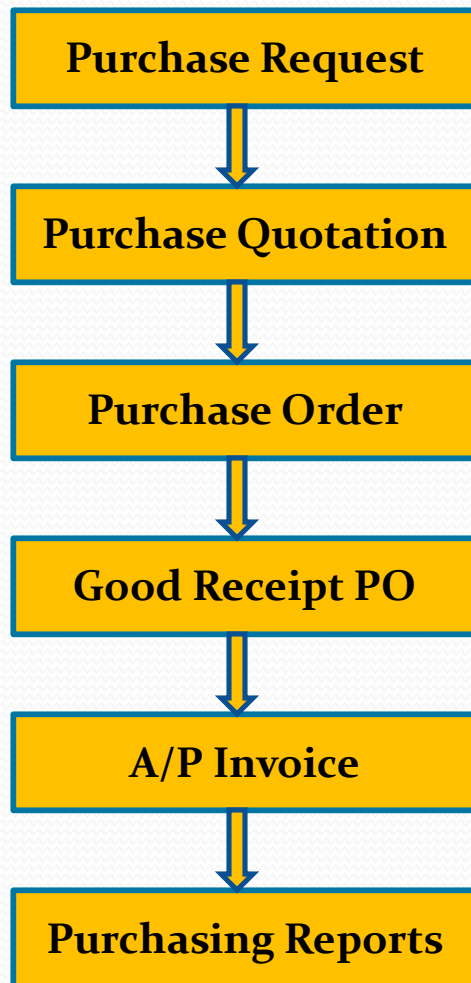
Purchase Request

Based on material need /request we can create Purchase request

Purchase Quotation

In purchase quotation you compare the quotations received and determine the vendor that you want to order from.

Purchase Order

Create a PO by selecting existing or entering new vendor and item data

Good Receipt PO

You receive items or services from vendor , document receipt of items or services using the goods receipt PO

A/P Invoice

You receive an invoice from vendor, Enter invoice information into an A/P invoice, which allows payment to be issued once an invoice is posted

Purchasing Reports

You can see the reports related Purchase Transaction.
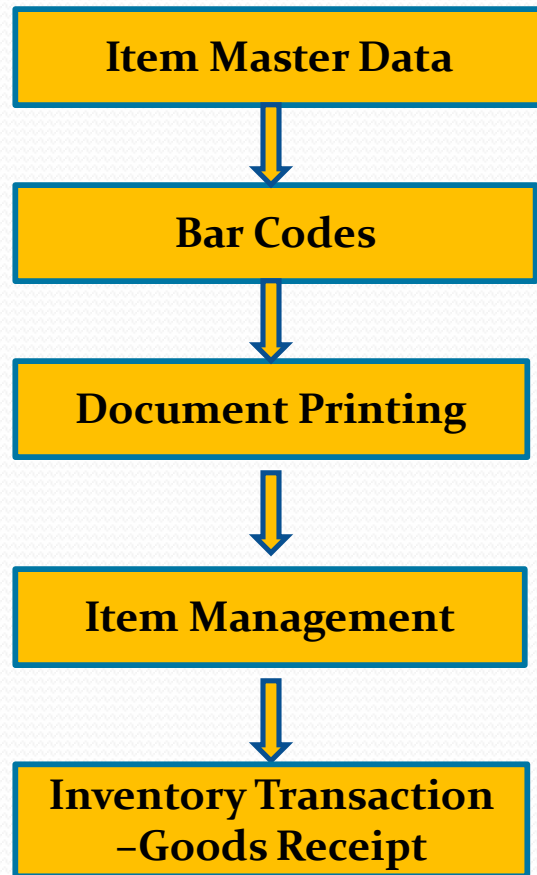
Item Master Data	Use the window to enter, search, and maintain general information relevant for all item types.
↓	
Bar Codes	Use the Bar Codes window to define bar codes for your items. Multiple bar codes are allowed for each single UoM of an item.
↓	
Document Printing	Use this window to enter selection criteria for the documents you want to print.
↓	
Item Management	Use the window to manage the serial numbers and Batch numbers, A serial number is a unique identifier for a specific item. Management of batch numbers entails tracking groups of items with unique numbers and characteristics that have been combined in a single batch.
↓	
Inventory Transaction –Goods Receipt	The Goods Receipt window lets you increase the inventory level in situation that is not the direct result of adding a purchasing document.
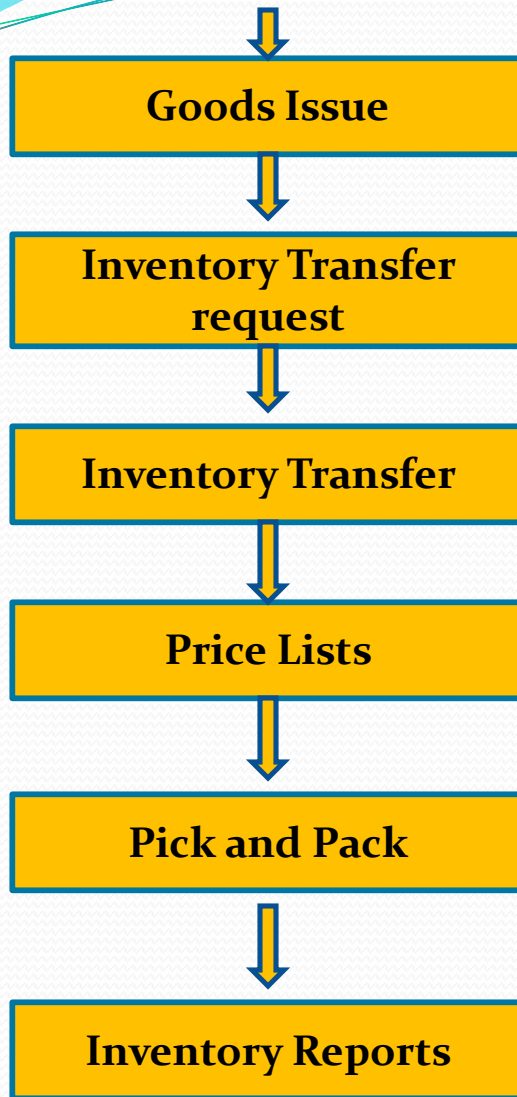
Goods Issue	The goods issue function lets you reduce the inventory level in a situation that is not direct result of a sales document entry.
Inventory Transfer request	After the requested quantity is received by the receiving warehouse, you can close the inventory transfer request and create an inventory transfer document.
Inventory Transfer	You use this function to transfer inventory from one warehouse to another
Price Lists	You create different price lists for items, giving you the flexibility to offer your customers customized prices.
Pick and Pack	Pick and Pack in SAP Business One lets you automate the processing of sales orders and A/R reserve invoices in an orderly way, from the creation of pick lists up to packing items for shipment with delivery documents.
Inventory Reports	The inventory reports enable you to display information about items and their inventories, as well as the valuation of the inventories.

Setting up Sales related information	Sales managers set up important information such as the stages that a sale passes through and the likelihood (by percentage) that a sale in a given stage will close. This **information helps with sales forecasting**. Reports are key to the sales process, and the setup for the sales opportunities module in SAP Business One relates almost entirely to reporting
Managing sales opportunities	Salespeople enter sales opportunities and manage them throughout the sales process. SAP Business One provides salespeople with comprehensive information about a particular sales opportunity. Again, the more details you enter for sales opportunities, the more visibility you have when you report on your leads, whether your own or those of your team.
Reporting	Sales opportunities reports give you visibility into the sales pipeline, won and lost opportunities, sales forecasting, and more.

Sales Cycle

|	
Sales Quotation	Before ordering, customers often require a sales quotation for review in their company. You create it as a proposal of your goods and services to a customer or lead.
Sales Order	Sales order is basis for planning production, creating purchase orders and scheduling resources.
Delivery	You create a delivery note to indicate that the goods have been shipped.
A/R Invoice	After delivering the goods or provided services, we bill the customer using an A/R invoice.
Payment	Make Payment to Customer against the relevant Invoice
Reporting	Sales reports and analysis to determine sales performance
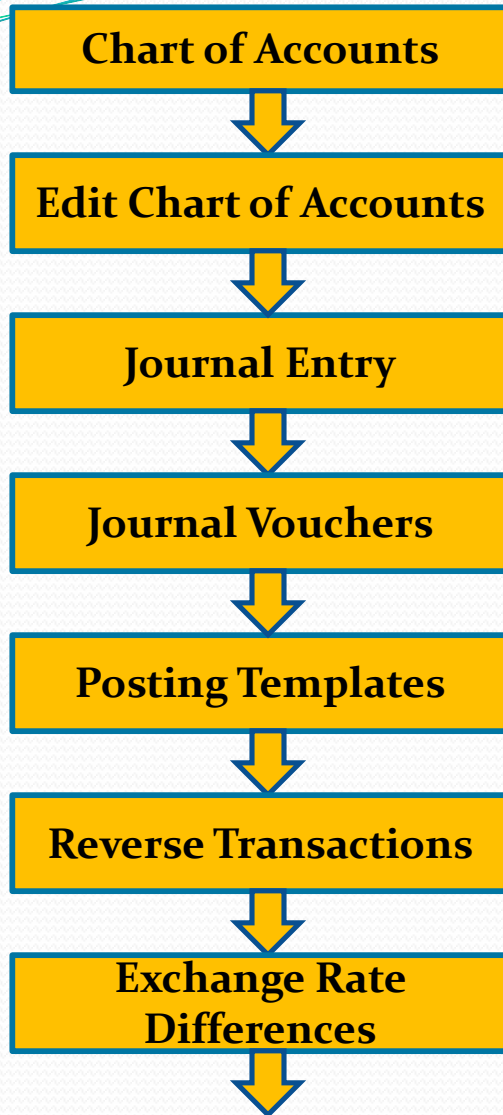
| **Chart of Accounts**	Lists all of the company's general ledger accounts and is the basis for reporting and posting activities.
Edit Chart of Accounts	Use this window to specify the selection criteria for an account or accounts you want to add or edit.
Journal Entry	Manually records all of your accounting transactions as they occur and post them to the general ledger.
Journal Vouchers	A journal voucher is a draft stage document that creates no values in the general ledger. At this stage, the journal voucher can be checked and completed, and then recorded.
Posting Templates	Fixed templates that are designed for recurrent journal entries.
Reverse Transactions	Use this procedure to post reverse transactions that are defined in the Journal Entry window.
Exchange Rate Differences	Periodically recalculates the local currency (LC) and foreign currency (FC) balances according to the exchange rate on the day the differences are calculated.
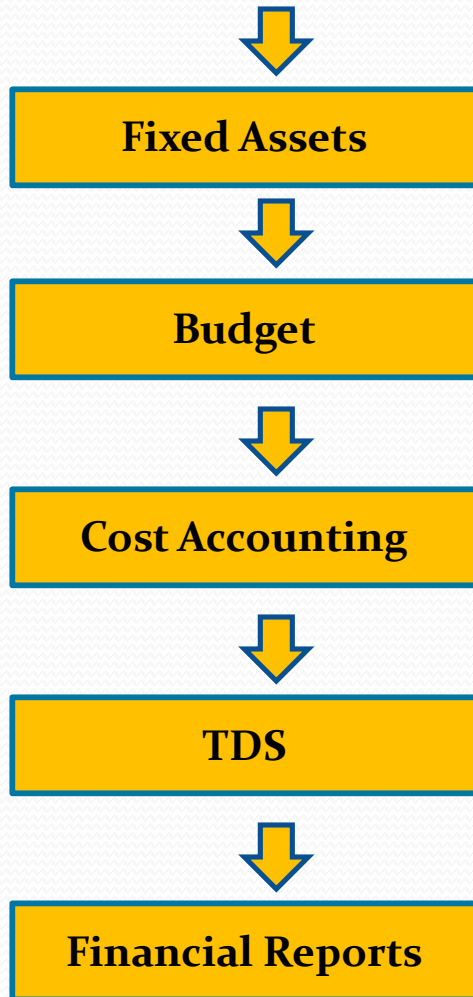
Fixed Assets

With SAP Business One, you can now manage your fixed assets from both the tax and accounting perspectives in a more efficient manner.

Budget

Define budgets for accounts based on relevant scenarios. By creating a particular scenario you can determine whether or not the budget will balance for a project.

Cost Accounting

Identify and create a set of cost focal points, distribution rules, and generate expense and revenue analysis reports that measure the profitability of projects and business departments.

TDS

Make adjustments to the TDS amount per invoices which could be regular A/P invoices or A/P down payment Invoices. And Set up an acknowledgement number.

Financial Reports

Provides information and analysis on all financial activities in the areas of accounting, finance, comparative analysis, and budgeting.

Incoming Payment

Create incoming payments for customers, vendors and accounts for various payment means. Trace, update, and endorse received checks and credit card vouchers.

Outgoing Payment

Use this window to create a record each time your company issues a payment to a customer, vendor or account.

Payment Wizard

The payment wizard enables you to generate incoming and outgoing payments in batches as bank transfers, checks, and/or bills of exchange, according to the selected A/R and A/P open transactions and the selected payment methods.

Tax Payment Wizard

The tax payment wizard enables you to define required filter options and activate the tax payment run process.

Bank Statement

The bank statement processing function lets you generate incoming and outgoing payments, and perform internal, and external, reconciliation. By entering bank statement details, either automatically or manually, you can create transactions that have not yet been posted, such as incoming payments from a customer or notifications of clearance of payments to a vendor.

External Reconciliation

Check Number Confirmation

Document Printing

Banking Report
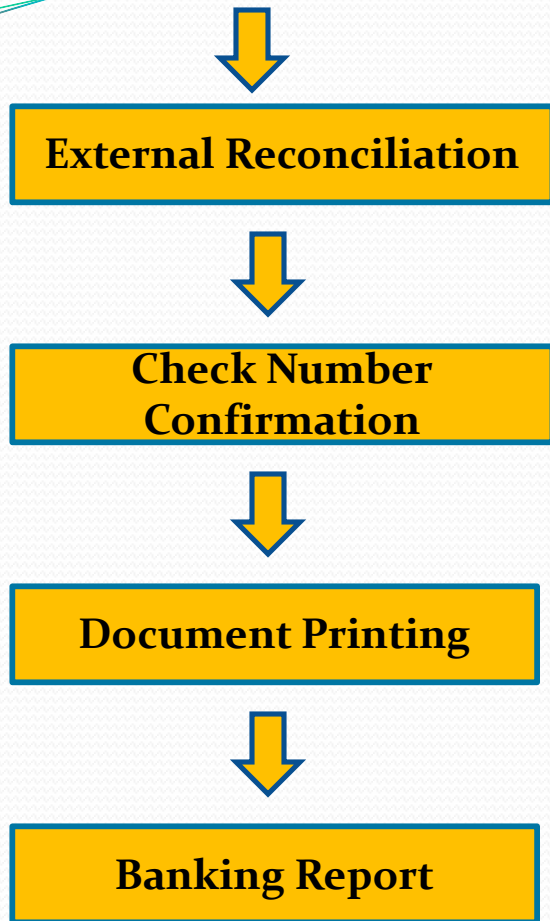
External reconciliation is the comparison of open transactions within SAP Business One with an external account statement. Most commonly this is a bank statement. However, it could be a business partner's account statement containing a list of transactions that your customer sends to you as its vendor.

This window displays details of the checks defined in the Check Number Information – Selection Criteria window.

Use this function to print batches of documents according to your required selection criteria. You can choose whether to print the whole list or specific documents.

Checks for payment issued to vendors and other entities
Drafts created for banking related documents
External reconciliations related data (only if the option Install Bank Statement Processing is activated.

THANK YOU